

Sum-R-Fun Pool Products, Inc.

5815 KIRKWOOD HIGHWAY
WILMINGTON, DELAWARE 19808
PHONE 302/998-9288
FAX NUMBER 302/998-7416

IMPORTANT INFORMATION 2025

Sum-R-Fun Pool Products, Inc. is celebrating our 55th year in business servicing Delaware, Maryland, Pennsylvania, and areas of New Jersey. This would not be possible without loyal customers and continued participation in our service and retail programs. I want to thank each and every one of you.

Again, our marketing team has put together the most dramatic "early buy discounts" for chemicals and services in our market. We strongly recommend that you take full advantage of the 20% savings offered now, since there could be some price increases this summer.

There are a few important things to consider looking forward to this year's swimming pool season:

If you decide to use any of the services enclosed, we highly recommend returning the paperwork as quickly as possible. Due to continued labor shortages in our industry, these are first come first served basis services. For our customers that do book their summerization with us, we are dedicating our current service teams to those customers for any needed services after the summerization is completed. We will only be able to service pools in May and June, that we open. To help accommodate all customers, we are offering an additional 10% off any opening service you choose to open from 3/15 to 3/31. We also highly encourage you to take full advantage of the 20% discounts on chemicals and supplies at this time. While chlorine and related chemical prices and supply have started to stabilize, we feel some of the economic conditions possible in the future could possibly cause supply disruptions later in the summer. The good news is that all the items we are offering we currently have in stock. The prices are secure combined with 20% discounts, so we encourage you to take full advantage of these offers at this time. This year, for all VACUUM SERVICE programs, we will require a **CREDIT CARD** on file. Our invoices will be sent out by mail (or email if you prefer) upon completion of the service. Payment is due upon receipt of your invoice. Your credit card will NOT be automatically charged UNLESS the balance is over 30 days. If your account exceeds \$500.00, services will be discontinued until the account is brought into balance. (Card will automatically be charged over 30 days past due) For your convenience we have enclosed a credit card information card for you to fill out. With your authorization, we will automatically charge your card for the following services: Please circle the services you authorize for automatic charges.

1) Summerization 2) Vacuum Service (required for these services)
3) Winterization 4) Winter Watch Programs 5) Service Calls

Would you like for us to automatically charge your card at 30 days? YES ___ NO ___

**Customer signature _____

Thank you for your continued loyalty,
Rick A. Parry / President

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Newark, DE 19711
302-368-7201

651 Naamans Road
Northtowne Plaza
Claymont, DE 19703
302-792-2731



Sum-R-Fun

Pool Products, Inc.

5815 Kirkwood Hwy

Wilmington DE 19808

Phone: (302) 998-9288 Fax: (302) 998-7416

**"Early Buy"
Discount
Programs**

Dear Loyal Customer,

I would like to thank you for your continued business in the year 2024. This is our 55th season that we will be bringing you the highest quality products with our "Sum-R-Fun" Brand chemical line, the "BioGuard" and Sustain Systems product lines.

On the following pages you will find a list of high-quality Sum-R-Fun and BioGuard products. We urge you to take advantage of the **20%** discount programs now. Prices could possibly increase, due to world events. You can enjoy dramatic season savings by participating in one of the following programs: **(Those highlighted in yellow include Home Delivery)**

1. If you schedule your summerization with us: You can order any of the listed items on the "Early Buy Sheet," "Build-A-Package" or already discounted "Quick Pick Packages."
PAY IN FULL NOW FOR CHEMICALS AND SERVICE- and have your order delivered at summerization and receive a: **20% Discount** (Minimum Chemical Order \$150.00)

2. If you schedule your summerization with us: You can order any of the listed items on the "Early Buy Sheet," "Build-A-Package" or already discounted "Quick Pick Packages."
PAY DEPOSIT ONLY FOR SERVICE AND PAY IN FULL FOR CHEMICALS- and have your order delivered at summerization and receive a: **15% Discount** (Minimum Chemical Order \$150.00)

3. Order any of the listed items on the "Early Buy Sheet," "Build A Package" or already discounted "Quick Pick Packages."
PAY IN FULL NOW FOR CHEMICALS AND HAVE YOUR ORDER DELIVERED TO YOUR HOME IN APRIL/MAY **10% Discount** (Minimum Chemical Order \$150.00)

4. For customers that open their pools themselves: Visit one of our two retail locations- **ON OR PRIOR TO APRIL 6th-** Order any of the listed items and receive a: **20% Discount** (Minimum Chemical Order \$150.00)
 (Tax Free Shopping in DE)

Terms of Early Buy Specials:

Minimum chemical purchase - **\$150.00**

Optional payment plans and discounts listed above.

Offer expires- **April 2nd, 2025**

Discount offers may not be combined with any other offer.

Chemicals must be **paid in full at time of order** to qualify for discounts.

State sales tax will apply where applicable. (PA, MD, and NJ)

★ See our "Sum-R-Fun" or "BioGuard" Quick Pick Packages and our "Build-A-Package" à la carte items on the following pages for your convenience.

We appreciate the opportunity to do business with you and look forward to a long, hot, summer of fun.

-The Sum-R-Fun Marketing Team



Sum-R-Fun Brand Line of Quality Products

Look for Our Label and Enjoy Discount Prices:
“All Day, Every Day, All Season.”

Please indicate choice of delivery at opening
 or visit our stores for everyday savings.

“Quick Pick” Summerization Package Specials All Packages include 20% Discounted Pricing

Package “A”

- 2 - 25 lb. 3” Chlorine Tablets
- 4- 12lb. 1 lb. Shock -(48 Bags)
- 3- Qts. Algicide
- 3- Qts. D-Iron
- 2- 24 lb. Earth Box (4 x 6lb. Bag)

(Total Package \$988.50)

(Good for 22 weeks- 20,000 Avg. Gals.) Approx. 5-1 thru 9-25

\$790.80 _____

(must pay in full)

Package “B”

- 1 -25 lb. 3” Chlorine Tablets
- 2- 12 lb. 1 lb. Shock- (24 Bags)
- 2- Qts. Algicide
- 2- Qts. D-Iron
- 1- 24 lb. Earth Box (4 x 6lb. Bag)

(Total Package \$514.20)

(Good for 12 weeks- 20,000 Avg. Gals.) Approx. 6/1 thru 9/1

\$411.35 _____

(must pay in full)

Package “C” – “Econopak”

- 1- 10 lb. 3” Chlorine Tablets
- 1- Shock Carton - (12 - 1 lb. Bags)
- 1 - 25lb. Earth Bag
- 1 - Qt. Algicide
- 1 - Qt. D-Iron

(Total Package \$288.00) - (Good for 5 weeks - 20,000 Avg. Gals.)

\$241.00 _____

(must pay in full)

“Build-A-Package”

À la carte items

3” Chlorine Pucks

	Original Price	Sale Price	Quantity	Amount
	(Discounts Already Applied)			
10 lb.	\$112.00	\$ 99.95	_____	_____
25 lb.	\$187.49	\$149.99	_____	_____

Super Chlorinating Shock

	Eligible for 20% Discount	Price	Quantity	Amount
1 lb. Bag		\$ 6.25	_____	_____
1 lb. Carton (12 Bags)		\$ 75.25	_____	_____

Ancillary Products

	Eligible for 20% Discount	Price	Quantity	Amount
1 24 lb. Earth Box		\$ 43.10	_____	_____
(4 – 6 lb. Bags)				
1 qt. Algicide 60		\$ 38.30	_____	_____
1 qt. D-Iron		\$ 30.15	_____	_____
1 25 lb. Earth Bag		\$ 32.75	_____	_____
Clearvision Cartridge 35K		\$246.25	_____	_____
45K		\$266.26	_____	_____
Duo-Clear 35K		\$251.05	_____	_____
★ D-Phos	Recommended	\$ 39.95	_____	_____

(\$150.00 Minimum For 20% Discount)

Note: “Sum-R-Fun” Brand is at a discounted price every day. No further discount programs will apply. Above average usage may vary due to rain, wind, heat, etc.

-Package Specials Good Through April 2nd, 2025

We reserve the right to substitute products of equal or higher value in the event of supply difficulties.



Early Buy "Quick Pick" Sheet

Build your own a la cart package

	<u>Price</u>	<u>Quantity</u>	<u>Amount</u>
<u>Chlorine Tablets & Sticks</u>			
Sum-R-Fun 3" Chlorinating Tablets (25 lb. Bucket) Everyday Special \$149.99	\$187.49	_____	_____
Bioguard SilkGuard Complete (25 lb. Bucket)	\$225.00	_____	_____
<u>Chlorinating Granules</u>			
Sum-R-Fun Maxi 90 (25 lb. Bucket) White Plaster Only	\$199.95	_____	_____
Sum-R-Fun Soluble Maxi Chlor (Diclor) (10 lb. Bucket)	\$ 99.95	_____	_____
Sum-R-Fun Soluble Maxi Chlor (Diclor) (25 lb. Bucket)	\$199.95	_____	_____
<u>Shock</u>			
Sum-R-Fun Chlorinating Shock (12 - 1 lb. Bags)	\$ 75.25	_____	_____
Liquid Chlorine Shock (4 - 1 gal Bottles)	\$ 34.99	_____	_____
<u>Quick Dissolving Shock - Vinyl or Colored Plaster Pools</u>			
Sum-R-Fun Quick Shock (12 - 1 lb. Bags)	\$ 135.95	_____	_____
<u>Algae Control</u>			
Sum-R-Fun Algaecide 60 (1 qt Bottle)	\$ 38.30	_____	_____
Bioguard Algae All 60 (1 qt Bottle)	\$ 38.30	_____	_____
<u>Chlorine Supplements</u>			
Clear Vision Cartridge	35,000 gal. _____	\$246.25	_____
	45,000 gal. _____	\$266.26	_____
Duo-Clear Cartridge	35,000 gal. _____	\$251.05	_____
(for Fusion Systems)	45,000 gal. _____	\$271.42	_____
<u>Bromine</u>			
Brominating Tablet 1" (50 lb. Bucket)	\$399.00	_____	_____
<u>Baquacil</u>			
Sanitizer and Algistat (Case)	\$271.00	_____	_____
Oxidizer (Case)	\$121.00	_____	_____
<u>Salt</u>			
Splash Pool Salt (40 lb. Bag)	\$ 16.75	_____	_____
Mineral Springs Beginnings (27.5 lb. Bag)	\$ 50.50	_____	_____
Mineral Springs Renewals (4 lb. Bag)	\$ 21.95	_____	_____
<u>Stain & Scale Treatment and Prevention</u>			
Sum-R-Fun D-Iron (1 qt Bottle)	\$ 30.15	_____	_____
Pool Magnet Plus (1 qt Bottle)	\$ 31.40	_____	_____
<u>Filter Media</u>			
D.E. 25 lb. Bag (Filter Powder)	\$ 32.75	_____	_____
D.E. 24 lb. Box (Filter Powder) (4-6lbs. Bags)	\$ 43.10	_____	_____
<u>Sustain</u>			
½gal. Summer Shield	\$120.00	_____	_____
20 lb. Energizer Tablets	\$180.00	_____	_____
16 lb. 3" Chlorinating Tablets	\$147.45	_____	_____
<u>Phosphate Remover</u>			
Sum-R-Fun D-Phos (1 qt Bottle) "HIGHLY RECOMMEND"	\$39.95	_____	_____

\$150.00 minimum purchase required for discount.

Discount - Everything Paid in Full - 20%

Discount - Deposit Only - For Opening 15%

Total - Chemicals must be paid in Full upon ordering

WE ASSUME NO RESPONSIBILITY FOR DELAYS BEYOND OUR CONTROL. Any additional repairs and replacement parts necessary will be billed in addition to requested work. Extreme care will be taken; however, we will not be responsible for any damage done to lawns, ornamental plants, figurines, lighting, etc.

Heaters

Every effort will be made to light the heater. The \$29.00 base charge covers a 15-minute period. In the event heaters do not function due to an inoperable part which needs replacement, the normal parts and labor charge of \$159.00 per hour shall be added.

I Prefer to Light My Own Heater _____

Automatic Pool Cleaners

Every effort will be made to have these operating properly. If they cannot be made to function properly due to circumstances beyond our control, or if extra labor and/or parts are needed charges will be added.

Home Owners Responsibility

Water level should be brought up to the top of the tile to assure proper start-up (**unplug automatic pump prior to filling pool.**) This can be done any time after danger of hard freeze (March). Arrangements for reconnecting the source of fuel to pool heaters and/or electrical power to the filter are the customer's responsibility. If motors are disconnected in the fall, they must be reconnected prior to our arrival. If our crew arrives at the pool site and the gate is locked or the water level is not brought up, it will be the customer's responsibility to call our office for rescheduling of work and there will be a service call charge.

It Is the Customer's Responsibility to Advise If Chlorine Type Products Cannot Be Used.

If Baquacil is being used, please mark as indicated: Yes _____

If Softswim or any Biguanide is being used indicate: Yes _____

Terms

Acceptance of this request indicates customer's agreement to our terms. **A \$275.00 deposit is required upon return of this form.** If this request is cancelled for reasons beyond our control, the deposit will be either forfeited outright or a store credit issued at our discretion. Unless prior arrangements are made, **payments for all services are due upon completion of work.**

State Sales Tax will apply where applicable

A FINANCE CHARGE OF 1 1/2 % PER MONTH WILL BE ASSESSED ON ALL OUTSTANDING BALANCES OVER 30 DAYS. (Annual rate 18% per year).

Additional Services

If you would like any additional services, supplies, or quotations, or if you have any special instructions, please list them below, and complete necessary forms supplied with this contract. ALL EXTENSIVE SERVICE MUST BE SCHEDULED THROUGH OUR OFFICE.

Vacuuming of pools is scheduled separately at \$159.00 per hour. Please Check Box if you want vacuumed.

We will brush the pool the day of opening and schedule a **return** date for cleaning service. If the pool is green or exceptionally dirty, we will provide an estimate before performing work.

Special – For openings only with no chemical purchase, send in the contract payment in full with this agreement and take advantage of 10% off! (offer expires April 2rd, 2025)

Please Complete All Portions of This Application

I have read this request fully and understand and accept the terms and conditions herein: (Absolutely NO work will be performed unless we receive this signed agreement and deposit)

DEPOSIT: (If you would prefer a different payment method used for the Final payment please fill in the FINAL PAYMENT SECTION; otherwise, the information in the deposit section will be used for the remaining balance on the day that services are provided.)

Deposit to Be Paid By: CASH CHECK MASTER CARD VISA DISCOVER
Date _____
Account Number _____ Exp. Date _____ CVV (3/4 Digit) _____

Final Payment (Should only be filled out if different from Deposit payment method) or **PAID IN FULL**

Balance Will Be Paid By: CASH CHECK MASTER CARD VISA DISCOVER
Date _____
Account Number _____ Exp. Date _____ CVV (3/4 Digit) _____

Name (Please Print) Signature Spouse's Signature

Street Address City State Zip Code

Home Phone Office Phone E-Mail Address

**** MUST FILL OUT AND SIGN ****

Sum-R-Fun Pool Products, Inc.

Name _____
 Address _____
 City/State/Zip _____
 Phone Number _____

Summer Service Programs

- Vacuum Plans
- Vacation Plans
- Water Testing Plans
- Maintenance Plan

Seasonal "Paid in Full" Discount Plans are available upon request for the 2024 pool season. (Priced Individually)

Please check services you desire, sign the bottom of this form, and return as soon as possible. Absolutely no work will be performed unless we receive this agreement.

Plan A: Weekly Vacuum

- complete vacuuming
- brush down pool/tile line
- backwashing of filter
- skim pool
- wash deck and filter area
- add needed chemicals

Note: We will add weekly required amounts of chemicals from customer's stock. **Cost \$119.00** _____
 (Only if purchased from Sum-R-Fun).

If a customer does not want chemicals stored on their premises, please check Truck Stock
 We will add required maintenance chemicals up to 800 sq. ft. or **Cost \$169.00** _____
 25,000 gallons. Additional Charges will apply for larger pools.

We will take a water sample for lab analysis, twice a month. If analysis determines a need for chemicals to balance water, these balancing chemicals will be added within a three-day period and charged to the customer's account.

Plan B: Bi-Monthly

- same as Plan A except bi-monthly
- water sample will be taken each trip

-customer to add chemicals on off weeks **Cost \$129.00** _____

Plan C: Weekly Vacuum- Customer Handles Chemicals

- complete vacuuming
- brush down pool/tile line
- backwashing of filter
- skim pool
- wash deck and filter area

Cost \$119.00 _____

Plan D: Bi-Monthly

- same as Plan C except bi-monthly

Cost \$124.00 _____

Plan E: Monthly Water Testing Plan (with Vacuum Option)

- monthly visit to backwash filter
 - test and balance water
- (Balance chemicals are billed separately)

Cost \$114.00 _____

Additional Vacuum Service \$95.00 _____

Plan F: Vacation Plan

- designed for the customer that will not be home due to vacation, business, etc. and does not feel comfortable with a non-pool professional maintaining their pool
- two visits during a one-week period
- complete vacuuming
- brush down pool/tile line
- backwashing of filters
- skim pool
- wash deck and filter areas
- add needed chemicals

Note: Needed chemicals will be added to pool (Only if purchased from Sum-R-Fun). If balancing chemicals are needed we will add them to the pool and bill accordingly.
 Sum-R-Fun will supply chlorine tablets if the customer does not have them at \$7.00 each. These chlorine tablets will maintain proper chlorine levels during this period.

One Week Cost \$280.00 _____ **Two Week Cost \$460.00** _____

Plan G: Equipment Maintenance Plan

- maintaining all equipment as it fails to operate properly
- we will replace the part while we are at the pool site and bill accordingly

Plan G _____

Note: If you wish this service please check which Plan (A thru E) you desire and check Plan G.

Terms: Acceptance of this request indicates customer's agreement with our terms unless prior arrangements are made.

Payments for all services are due within 30 days of billing. If payment is not received promptly, service will be discontinued until the account is in balance. To ensure no service interruptions, please give us your credit card information on the enclosed information card, and we will automatically charge it at 30 days. (Refer to important information cover letter for requirements).

A FINANCE CHARGE OF 1 1/2 % PER MONTH WILL BE ASSESSED ON ALL OUTSTANDING BALANCES OVER 30 DAYS. (Annual rate 18% per year).

Special Notes: A. Depending on our pool closing workload and circumstances at this busy time, we may be forced to stop services to our vacuum customers the 2nd weekend after Labor Day.

B. Service rates are based on \$2.75 per gallon of gas. If gas price increase more than 5%, a minor fuel surcharge may apply.
 C. All vacuum services are subject to a \$3.00 shop supply charge.

Customer Signature: _____ Date: _____