

Sum-R-Fun Pool Products, Inc.

5815 KIRKWOOD HIGHWAY
WILMINGTON, DELAWARE 19808
PHONE 302/998-9288
FAX NUMBER 302/998-7416

Dear Loyal Customer,

Enclosed is a winterization contract for the coming season. If you desire our services, please indicate the type of service and the approximate date you desire and drop it in the mail to us.

NOTE:

The addition of winter D-Iron (stain protector) may be added up to three weeks prior to closing. **DO NOT** wait until just prior to closing date before adding this chemical, it needs to be circulated while your filter is running.

If D-Iron is added and due to adverse conditions we are unable to meet your selected schedule date, the D-Iron added is still sufficient. **Also, it is very important to have your water balanced prior to winterization.**

To help us use the proper chemicals to winterize your pool please take time to check the appropriate box indicating which type of sanitizing system you presently use.

Chlorine ___ indicate type: _____	Ionizers _____
Bromine _____	Ozinator _____
Baquacil _____	Others _____
Salt Chlorine Generator _____	

ATTENTION: New Anthony & Sylvan Pool Owners or Any "New" Plastered Pools

It is extremely important during the first 3 years to control pH to prevent scaling on the pool surface. The pH must be in balance prior to closing. pH can not be balanced at closing. Due to scheduling, we will have to close pool regardless of balance. We offer free water testing at our two store locations. pH can also rise during the winter months. Enclosed you will find services that we provide during the winter months to help control pH levels.

We thank you for your continued interest in Sum-R-Fun and hope to hear from and see you soon.

Truly yours,

Sum-R-Fun Pool Products, Inc.

PLEASE READ CLOSELY AND SEND BACK WITH ATTACHED CONTRACT!!!

1941 Kirkwood Highway
Newark, DE 19711
302-368-7201



621 Naamans Road
Northtowne Plaza
Claymont, DE 19703
302-792-2731

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Scheduling Procedures

Please fill out the "WEEK" that you prefer on the line provided and return your contract promptly keeping in mind the large number of pools we service. We will do our best to schedule you **within that week**. As always, our scheduling is based on a "**First Come, First Served Basis**".

The day before the work is scheduled, you will be notified by phone. Upon receiving your contract and **only** if we find that the week you have requested is already filled, you will be contacted to schedule for our next available week.

Winterization Contract

Preferred Week: _____
 (month) (week date- Mon.-Fri.)
Daytime Phone # (_____) _____
 (phone) (contact name)

Please Check One of the Following Choices:

Complete Winterization **\$445.00** _____
 Services Include:
 -Light Vacuuming of Pool(up to ½ hour) -Plugging Lines with Customer's plugs
 -Lowering Water Levels -Adding Winterization Chemicals
 -Winterizing All Equipment (sufficient for a 600 Sq. Ft. pool)
 -Blowing Out All Lines -Placing Customer's One Piece Cover on Pool

Partial Winterization **\$399.00** _____
 This service includes all of the above except customer will install their own cover on the pool.

Blow Lines Only **\$220.00** _____
 Services Include:
 -Blowing Lines ONLY – Additional charges applicable (see below)
 -Note: This service does not include cleaning of filter, vacuuming of pool or chemicals.
 We will do pool in "as is" condition. This service is only to protect equipment and lines from freezing. We will lower water levels.

Additional Charges: (Please check those pertaining to your pool)

Two Piece Cover with Cable Hookup	\$75.00
Cable Hookup for Raised Walls	\$50.00
Additional Filter (priced individually)	\$4.00
Additional Skimmers	\$4.00 each
Any Additional Lines beyond the Normal Two Return Lines (except caretaker pools)	\$4.00 each
Regular Spa	\$40.00
Regular Spa with Blower	\$45.00
Spa with Blower and Booster Pump	\$50.00
Separate Spa (priced individually)	\$7.50
Automatic Pool Cleaner	\$75.00
Caretaker System or 6 & 1	\$15.00
Remove Solar Blanket (not washed or folded)	\$30.00
Remove Solar Blanket (rinsed off and folded)	\$25.00
Chlorine Salt Generators (clean cell)	\$25.00
Fill Lines and/or Fountains (priced individually)	_____

Special Note:

We do not install new covers unless purchased from Sum-R-Fun. Larger pools will require additional chemicals which will result in an additional \$10.00 charge. Additional charges for various systems and/or solar blankets are listed above.

Total Cost: _____

Due to local ordinances and prevailing insurance codes, absolutely no motors will be disconnected, unless they are fitted with a plug and socket connection. There will be no exceptions.

"Please See Reverse Side"

GENERAL GUIDELINES

We will make every effort to complete requested service as close to the desired date as possible. Work is scheduled on a first-come, first-served basis. We assume no responsibility for delays beyond our control. You will be called 24 hours prior to scheduled date. If our crew arrives at the pool site and the gate is locked, it will be the customer's responsibility to call our office for rescheduling of work and **there will be a service call charge**. Any additional repairs, chemicals, or replacement parts necessary will be billed in addition to requested work.

In the event your pool has an abnormal amount of leaves and/or debris which entails extra time and labor to vacuum above the 1/2 hour that is normally allocated, an extra charge will be added to the original cost. If the pool is green upon our arrival or **if pH and alkalinity is out of balance**, it will be closed in "as is" condition.

Sum-R-Fun assumes no responsibility for the repair of used water bags which may collapse due to pin holes leaks or leaks of another nature after our departure. If Sum-R-Fun is called back to make repairs, the normal service, labor and/or parts charge will be added.

The procedures used during winterization completely evacuates all water from equipment and pool lines, thereby adverting any damage due to freezing. Any damage to pipes or equipment from harsh winter conditions, frost, rise and fall of ground, leaning equipment, etc. is beyond our control.

HOME OWNERS RESPONSIBILITY

With the exception of first year customers; it shall be the customer's responsibility to have their cover, winterizing plugs, and plastic bottle readily available.

Customer will provide storage space affording easy access for equipment. In the event such storage is not provided, equipment will be stacked neatly on the deck, at deep end of the pool. Because of our insurance regulation, we are not permitted and, therefore, will not carry equipment through living areas of the home. Insurance Regulation also forbid us to remove and install diving boards. Diving Board Covers are available on page "5"

We are not responsible for winterization of any domestic water.

Also, it is the customers responsibility to have water in balance prior to our arrival. We have two locations that provide this analysis. If Baquacil is being used, please mark as indicated: YES: _____.

TERMS

Acceptance of this request indicates customer's agreement to our terms. **A \$200.00 deposit is required upon return of this form.** If this request is cancelled for reasons beyond our control, the deposit will be either forfeited outright or a store credit issued at our discretion. Unless prior arrangements are made, payments for all services are due upon completion of work. A FINANCE CHARGE OF 1 1/2 % PER MONTH WILL BE ASSESSED ON ALL OUTSTANDING BALANCES OVER 30 DAYS.

(Annual rate 18% per year).

Service rates are based on **\$3.75** per gallon of gas. If gas price increases more than 10%, a minor fuel surcharge may apply.

Additional Services

If you would like any additional services, supplies, or quotations, or if you have any special instructions, please list them below, and complete necessary forms supplied with this contract. ALL EXTENSIVE SERVICE MUST BE SCHEDULED THROUGH OUR OFFICE.

Please Complete All Portions of This Application

I have read this request fully and understand and accept the terms and conditions herein: (Absolutely NO work will be preformed unless we receive this signed agreement)

Name (Please Print) Signature

Street Address City State Zip Code

Home Phone Office Phone

Balance Will Be Paid By: CASH CHECK MASTER CARD VISA

Date _____ Account Number Exp. Date

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WILMINGTON, DELAWARE 19808
PHONE 302/998-9288
FAX NUMBER 302/998-7416

NAME: _____
ADDRESS: _____
CITY/ST/ZIP: _____
PHONE NO: _____

WINTER WATCH
PROGRAMS

- Mesh Cover Treatments
- pH & Alkalinity control
- Water Level Maintenance
- Water Bag / Tarp Cover Maintenance

We have designed three chemical treatment plans for the winter months to help minimize green water at the opening of your pool. Several mesh cover owners experienced very green water in the spring. They have had to add about \$350.00 in chemicals and countless hours backwashing to clear up the pool. We hope the following plans eliminate green water and backwashing procedures, so you can enjoy your pool from the start and not be a slave to it.

Plan A: Price: \$ 240.00
During the weeks of December and March we will add a sufficient amount of chlorine or Baqua-Shock and algaecide to help maintain proper pool conditions. We will use our pumps to circulate the water to insure a complete chemical mixture. This plan offers maximum protection during mild winters.

Plan B: Price: \$ 190.00
During the week of March we will add sufficient amounts of chlorine or Baqua-Shock and algaecide to help maintain proper pool conditions. We will use our pumps to circulate the water to insure a complete chemical mixture. **(This plan works best if coupled with Plan C)**

Note: Algae can still be present in spring; however, it will be much better with these plans.

Below are additional services that can be used in conjunction with any of the above plans or as separate services.

Plan C: Price: \$ 68.95
Safe-T-Zone Winterizing Kit. Specially designed winter chemical treatment for mesh covers added at closing. Decreases chance of algae growth by 80%.
(This kit is recommended with Plan B)

Plan D: Adjust water level if needed. Will bill accordingly at \$90.00 per hour.

Plan E: Check pH and Alkalinity and adjust accordingly. Chemicals and labor billed separately.
Highly Recommended Service for Plaster pools that are 3 years old or less. This service would be preformed during the weeks of December and March.

Plan F: Tarp Waterbag Cover service: Replace bad water bags. Pump water off cover. Material and labor billed separately. This service would be preformed during the week of December and March.

If you are interested in one of these plans, please check the plan(s) you desire, sign the bottom of this page and return to our office with deposit.

NOTE: A \$100.00 deposit is required upon return of this form for Plans A and B.

(signature)

(date)

START BLUE. STAY BLUE.™



SUSTAIN
POOL CARE SYSTEM

WINTERIZING



WINTERIZE YOUR POOL
AND PROTECT AGAINST ALGAE.

Sustain Package (20,000 gal)

- 1 Sustain Winter Shield Chlorine Extender (32 fluid ounce bottle)
- 4 Sustain Shock Treatment Bags
- 2 D-Iron (Stain & Scale)

\$75.50

Not to be combined with other sales.
Please be sure to balance pool water
prior to closing.

www.ppg.com

INTRODUCING
SAFE-T-ZONE
WINTERIZING KIT
FOR MESH-COVERED POOLS ONLY

FOR POOLS UP TO 30,000 GALLONS

CONTAINS:

- A PHOSPHATE REMOVER
- A SPECIAL WINTERIZING ALGICIDE
- A WINTERIZING FLOAT WITH ENZYMES
- A STAIN AND SCALE PREVENTER

WHY DO YOU NEED THIS SPECIAL NON-CHLORINE WINTER KIT AS PART OF YOUR WINTER PROGRAM?

MESH-COVERED POOLS ALLOW ALGAE AND DEBRIS TO FILTER THROUGH THE COVER ALL WINTER AND THIS OFTEN RESULTS IN A GREEN AND CLOUDY POOL IN THE SPRING.



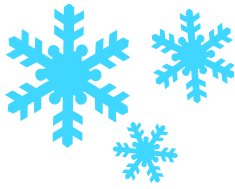
SAFE-T-ZONE WINTERIZING KIT HAS A SPECIAL PHOSPHATE REMOVER WHICH WILL HELP PREVENT ALGAE FROM GROWING THROUGH THE WINTER SEASON.

Sum-R-Fun Pool Products, Inc.

Specially designed winter chemicals treatment for mesh covers added at closing. Decreases chance of algae growth by 80%

Safe-T-Zone Mesh Cover Kit

Mfg. by:
N. JONAS & CO., INC.
Bensalem, PA 19020



Sum-R-Fun

Pool Products, Inc.

Winter Sale

Considering last winter's Ice & Snow, we have spent the summer in search of quality winter products to bring to you this fall. We have brought in top quality products that will perform under harsh winter conditions. Again this year, we are delivering quality ice melts! **We will deliver products at winterization.**

Winter Ice Melt for Driveways and Sidewalk

(Delivered at Winterization)

"Don't be caught without this year"

Calcium Chloride Pellets (50 lb.) \$ 22.00 _____

This product is a very powerful Ice melt that does not leave any residue if applied properly. It is more expensive than Magnesium or Rocksalt but you do not have to apply as much of the product to get the desire result.

Magnesium Chloride Pellets (50 lb.) \$ 20.00 _____

This product is an environmentally and pet friendly but not as effective as calcium chloride. You need to apply 30% more than Calcium to get the same result.

Rock Salt (50 lb.) \$ 11.50 _____

Rock Salt is a very effective ice melt; however, it can be harsh to landscaping and new concrete.

The following is a list of winter products we offer:

Motor Covers \$ 24.95 _____

Heater Covers (will not create condensation) \$ 83.95 _____

Mouse Away (for heaters)..... \$ 8.95 _____

Divingboard Covers 6' \$ 59.95 _____

Divingboard Covers 8' \$ 59.95 _____

Automatic Pool Cover Pump – Rule w/ Leaf Protector..... \$ 230.00 _____

(installed – customer to supply garden hose and extension cord)

Regular Pool Cover Pump - Little Giant \$ 125.95 _____

Cover Care Pump \$ 79.00 _____

Safe-T-Zone Mesh Winterization Kit \$ 74.95 _____

Winter Covers that we offer:

Check one or more of the following if you would like a quotation.



Loop-Loc Custom Safety Cover – Mesh _____

Ultra Loc-Solid Custom Safety Cover – w/ drain vents _____

Ultra Loc-Solid Custom Safety Cover – no drain vents _____

Merlin Pro Guard Safety Cover – (Good replacement for Saniflex & Anchor Covers) ... _____

Thank you for your interest in Sum-R-Fun Pool Products. Please check the item or items you are interested in and return to our office.